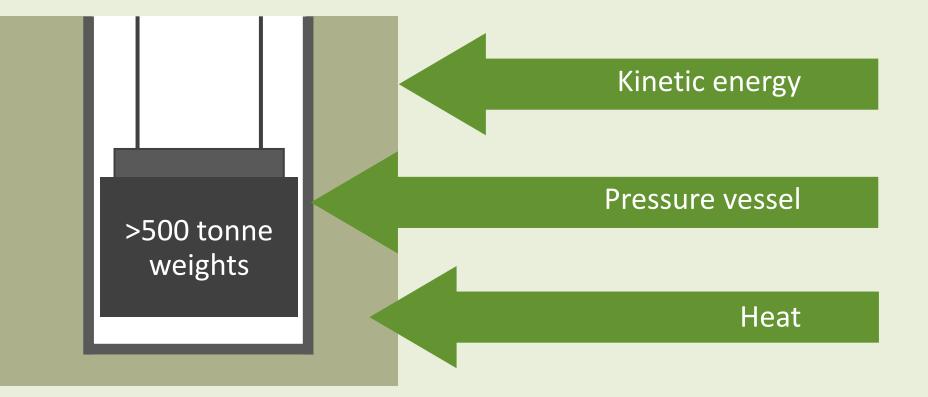
gravitricity Versatile, fast response, long-life Energy Storage

Robin Lane Commercial Director

Get Enspired, November 2022



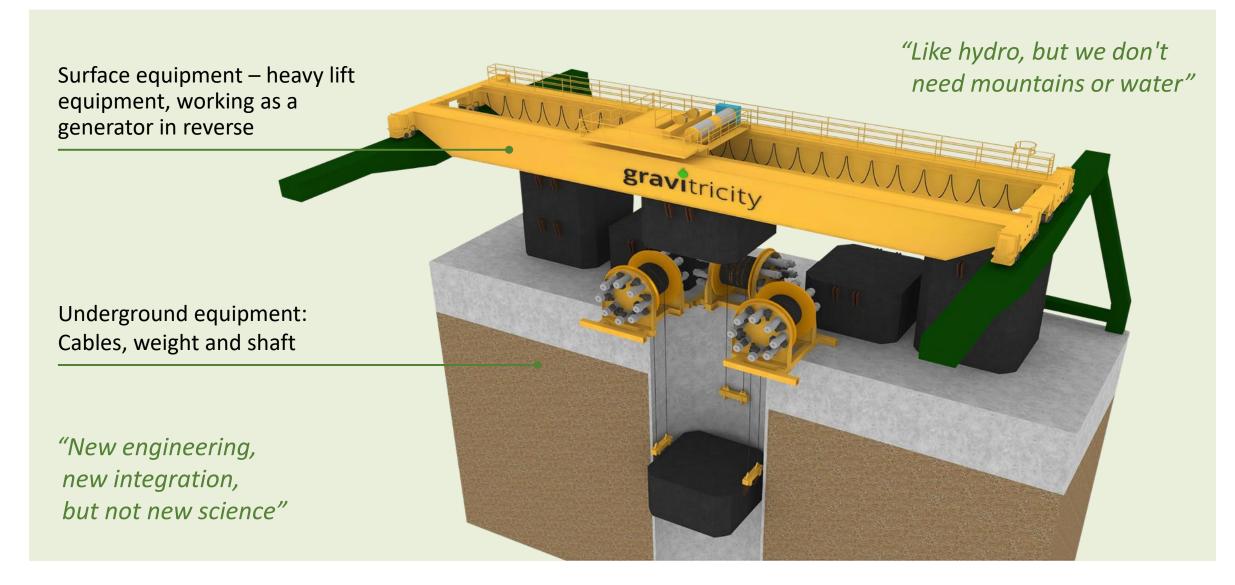
Multiple utilisation of underground shafts will provide long-life infrastructure assets capable of storing significant energy



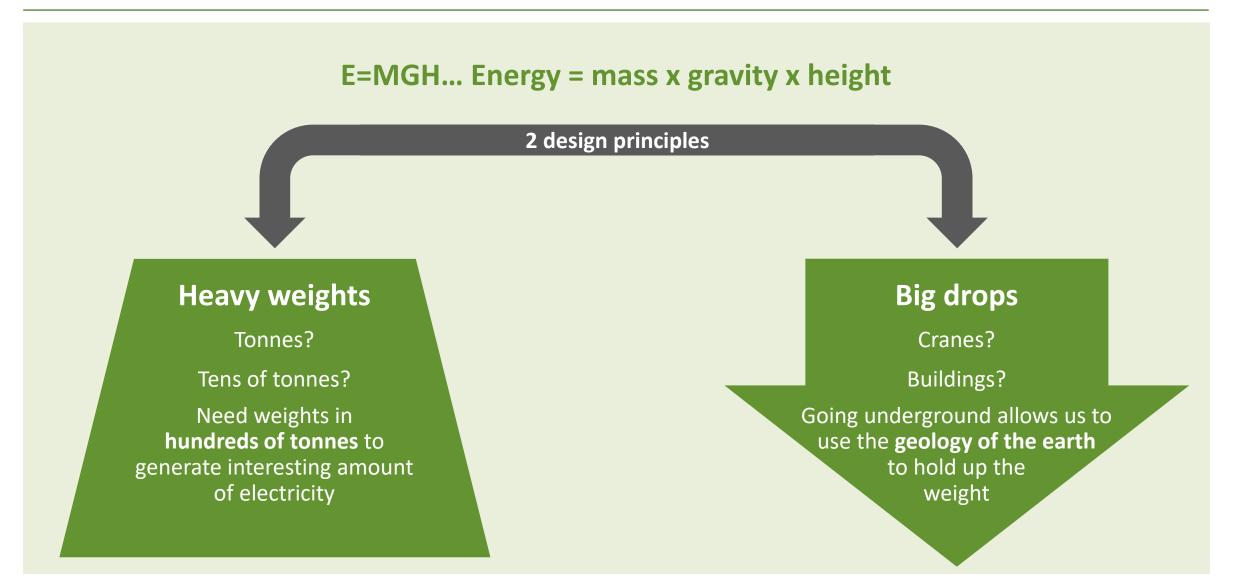
Gravitricity technology will be deployed in existing mines and purpose built shafts

Technology overview



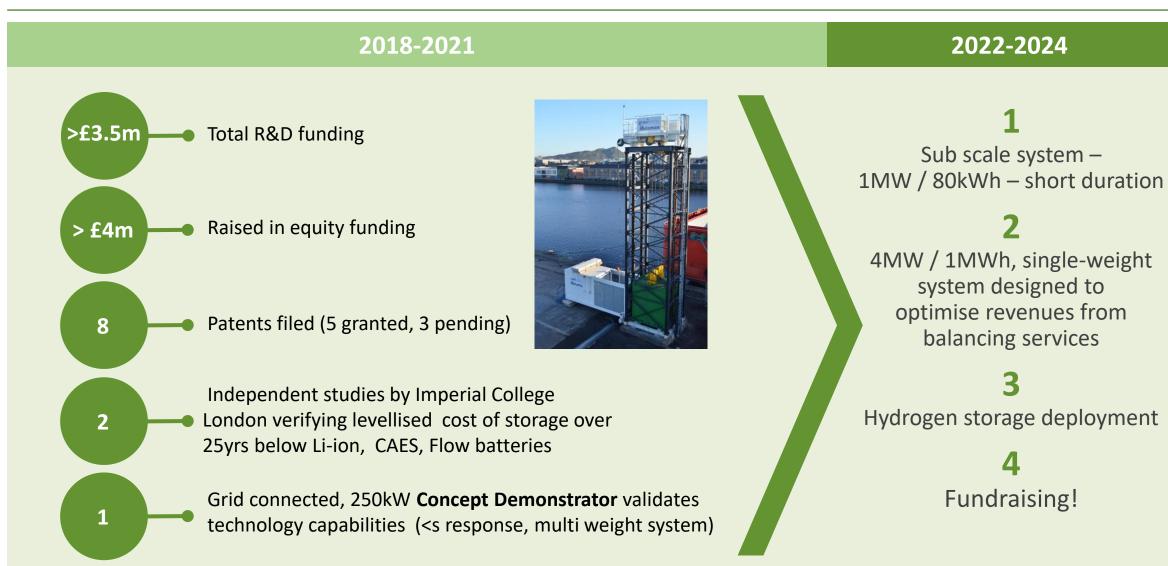






Timeline of achievements and next steps...

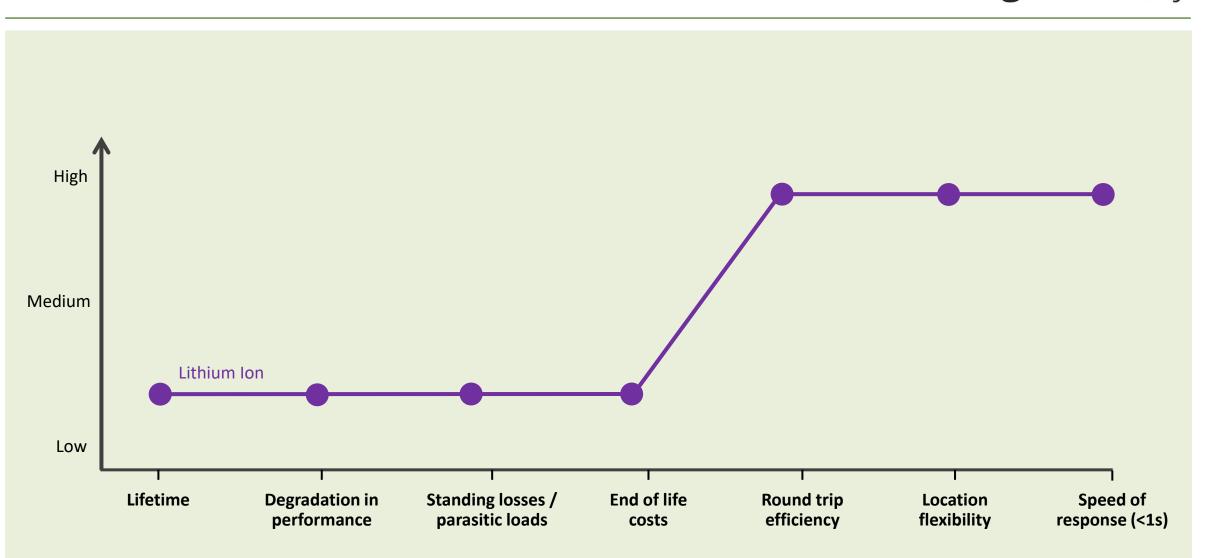






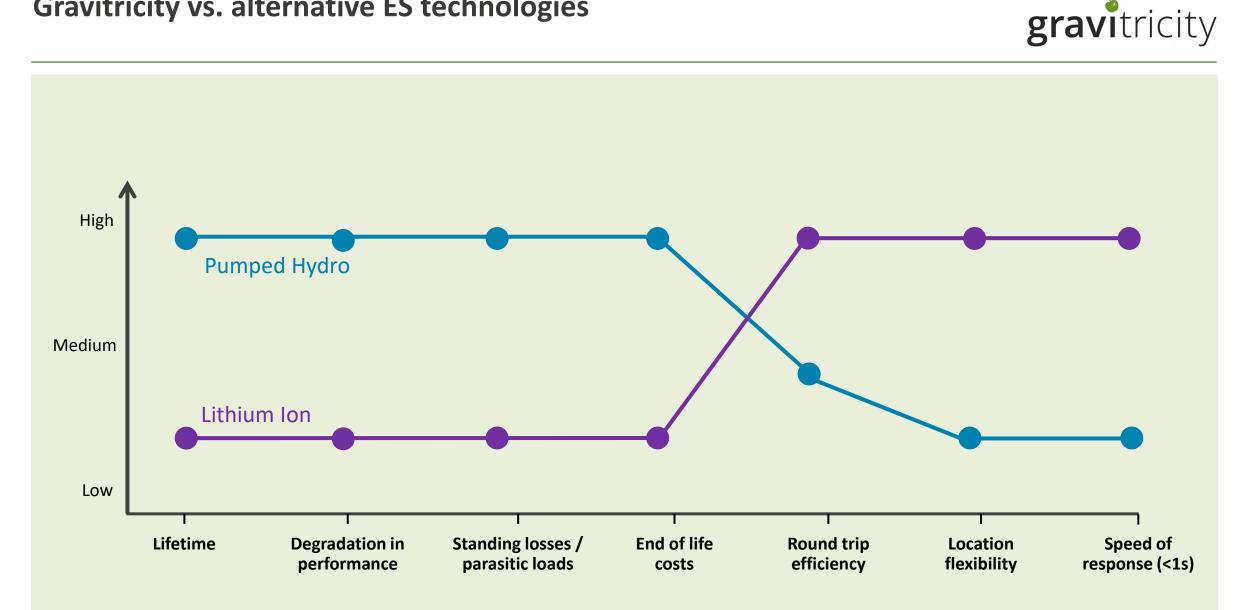
Rated Power (import or export)	250kW	Rapid Response
Weights	Two x 25t (50t total)	High Efficiency
Weight composition	Magnadense with steel basket	Ung Duration
Winches	2 x 125kW	Grid Compliance
Speed of response	<1 second	Voltage Support

Gravitricity vs. alternative ES technologies

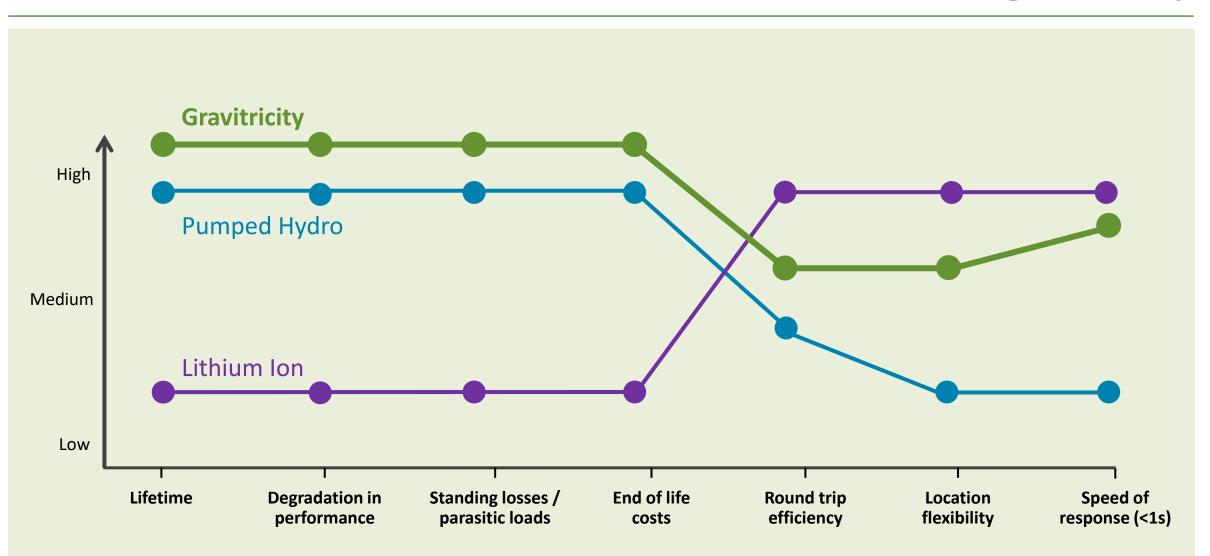


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Gravitricity vs. alternative ES technologies



Gravitricity vs. alternative ES technologies



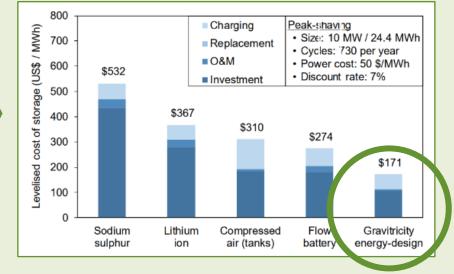
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Competitors (2) – Gravitricity gravity energy storage



Feature set which equates to highly compelling commercial proposition

Category	Feature / benefit		
Economics	 High efficiency (up to 80% round trip) with no cyclical degradation Long life (>25 years) No standing losses or parasitic loads 	\bigotimes	
Performance	 Rapid response (<1s) for lucrative fast-response markets Versatile energy / power ratio (15 mins – 8 hrs) No depth of discharge limits High power output without degradation 	\bigotimes	
D Implementation	 Low embedded carbon footprint (no ore mining) No explosive chemistry Small physical footprint 		



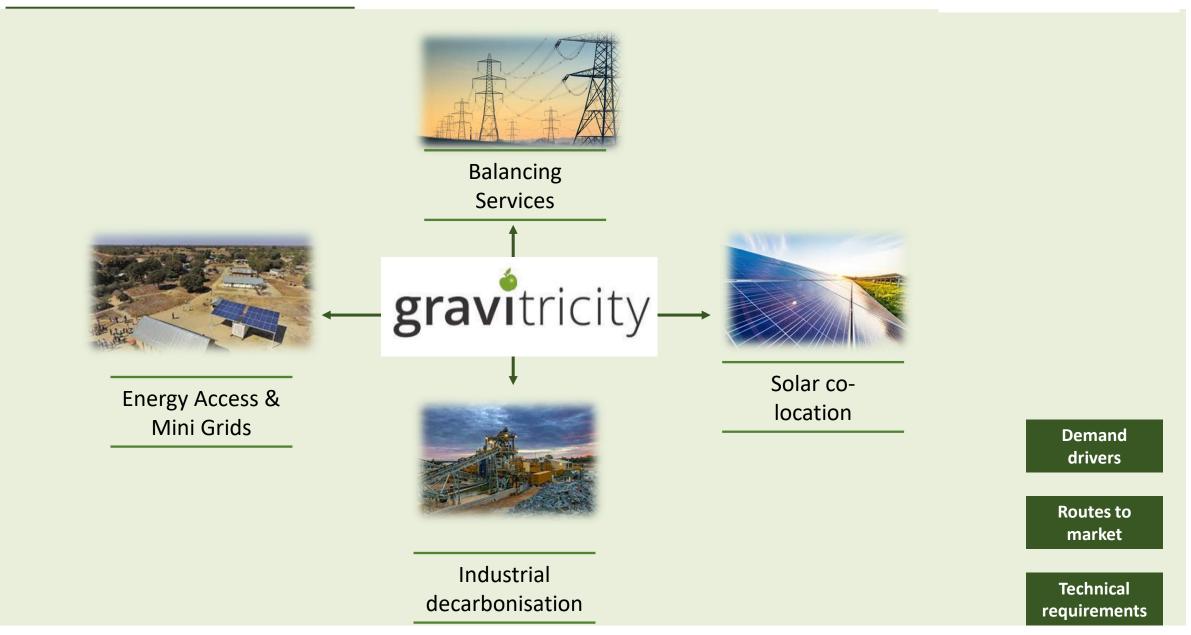
Ref: Report *Levelised Cost of Storage for energy-designed Gravitricity storage systems,* O Schmidt, **Imperial College. July 2019.**

LCOS = (Capex (initial) + Capex (replacement) + O&M + Charging cost) / units generated; <u>n.b. no end of life costs are included</u>

Long-life, reliable, energy storage for critical national grid infrastructure

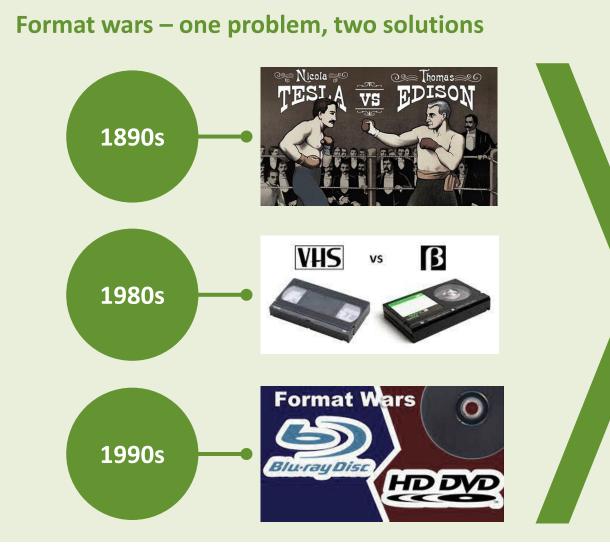
Primary target markets: four distinct use cases





Is Energy Storage a format war?





Is Energy Storage a format war?

- 1. At Gravitricity, we don't think so!
- 2. Identifying characteristic of energy storage is the variance in requirements:
 - Duration
 - Energy & Power
 - Location
 - Conditions
 - High / low cycling
 - Importance of efficiency
 - Durability and longevity
 - Capex vs opex... and more

Different requirements = different technology solutions

Key trends in large-scale Energy Storage



Key trends in global large scale energy storage market



Asset lifetime

 Growing vision of storage as an infrastructure asset, with associated requirements for asset lifetime

 Short term opportunism vs. long term strategic



Cycling frequency

• Storage increasingly used to balance fast changing, localised variations in supply & demand

 Fast changing = need high cycling



Storage duration

 Increased renewable penetration will drive need for longer duration energy storage – average duration of 1.8 hours in 2013 has already grown to 3.3 hours

 Ancillary services... daily peak shaving... solar & storage for 24/7 power

Value and opportunity will attach increasingly to flexibility services and technology solutions which can meet these evolving market needs

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