



**Guy Holding**  
Community Lead Sales

# New Technology

# fully digital energy trading services for global power markets

increasing profitability for owners of energy storage, flexible power generation & consumption with our proprietary, AI-based optimization platform.

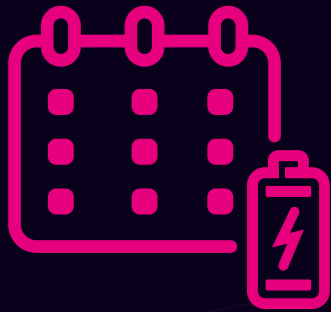


more than 5 GWs  
of portfolio managed

fully digital power trading services for BESS



maximize revenues

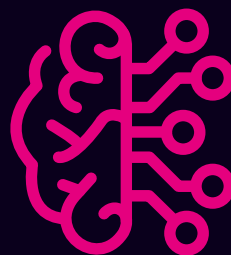


with minimum  
degradation

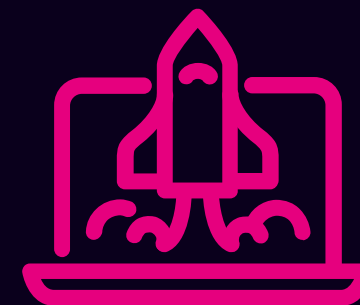
# What is the **secret source** to reach this next level?



proprietary & AI-based trading platform using billions of data points

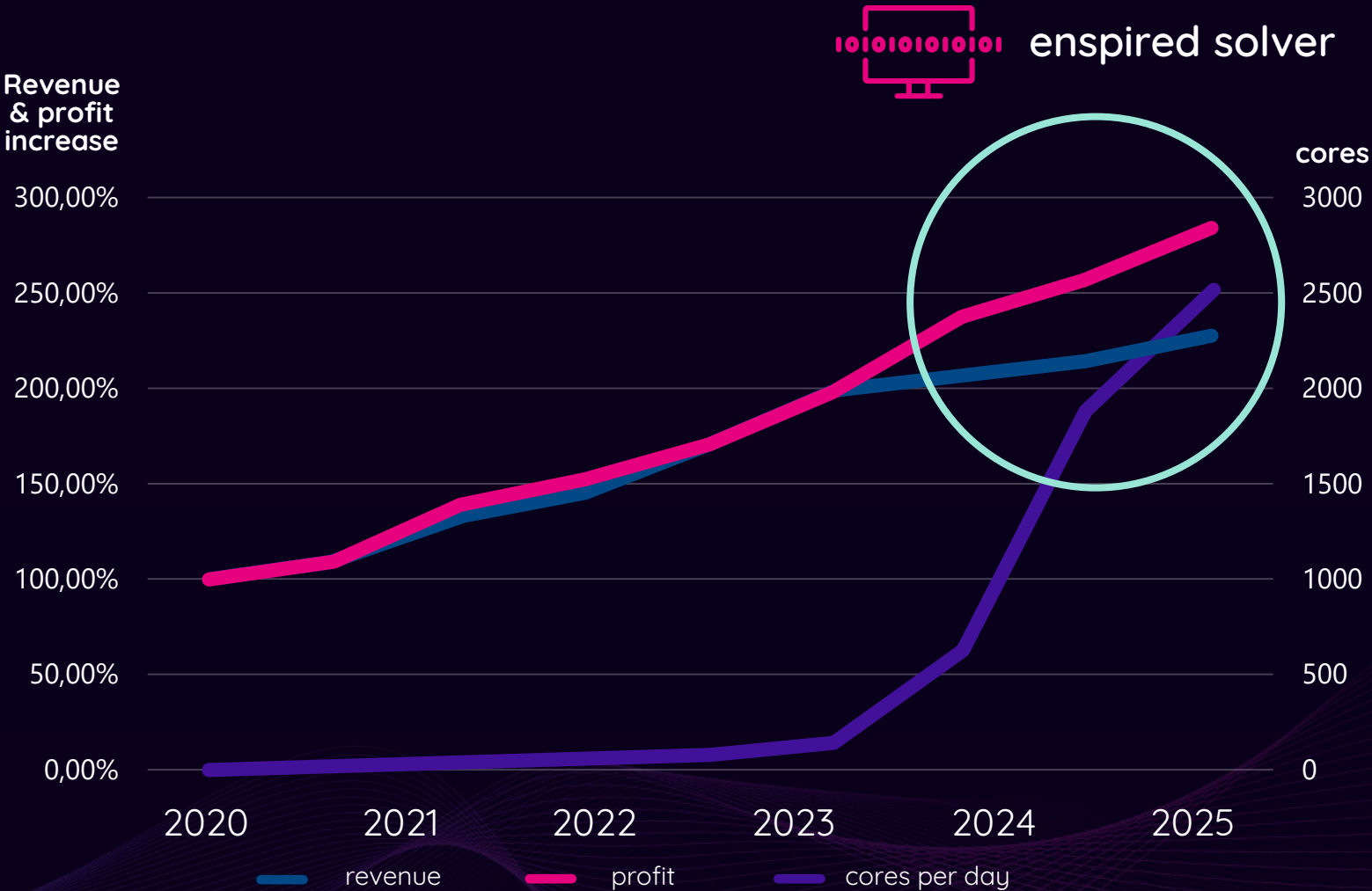


billions of model runs, super fast backtesting & fastest execution



backtesting, model runs & execution with one source-code

# complexity <-> revenues <-> profit



expanded focus

maximizing revenues & profits

moving RTE      moving DoD

...      rolling SoC

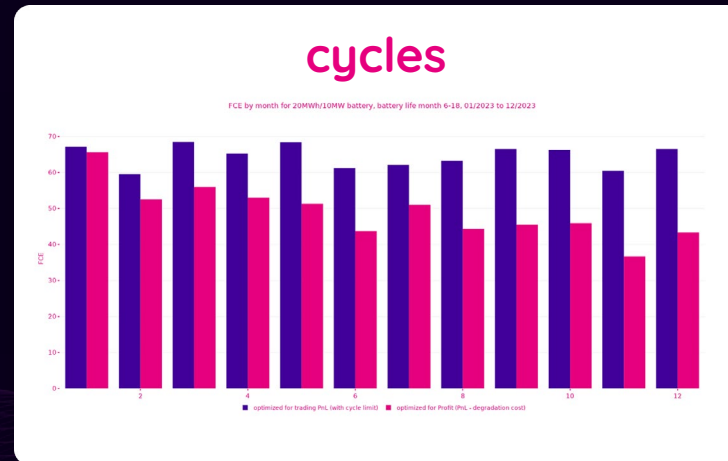
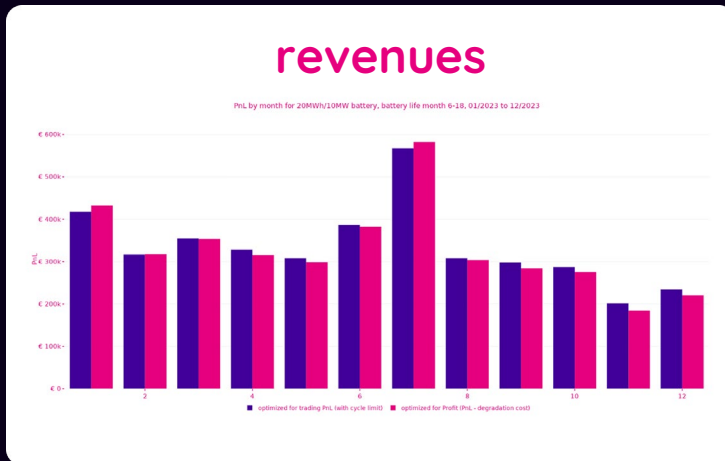
cell specific degradation profiles



# maximize revenues with minimum degradation

first optimization runs have proven the big potential

- same revenues
- less consumed cycles
- significantly improved profits



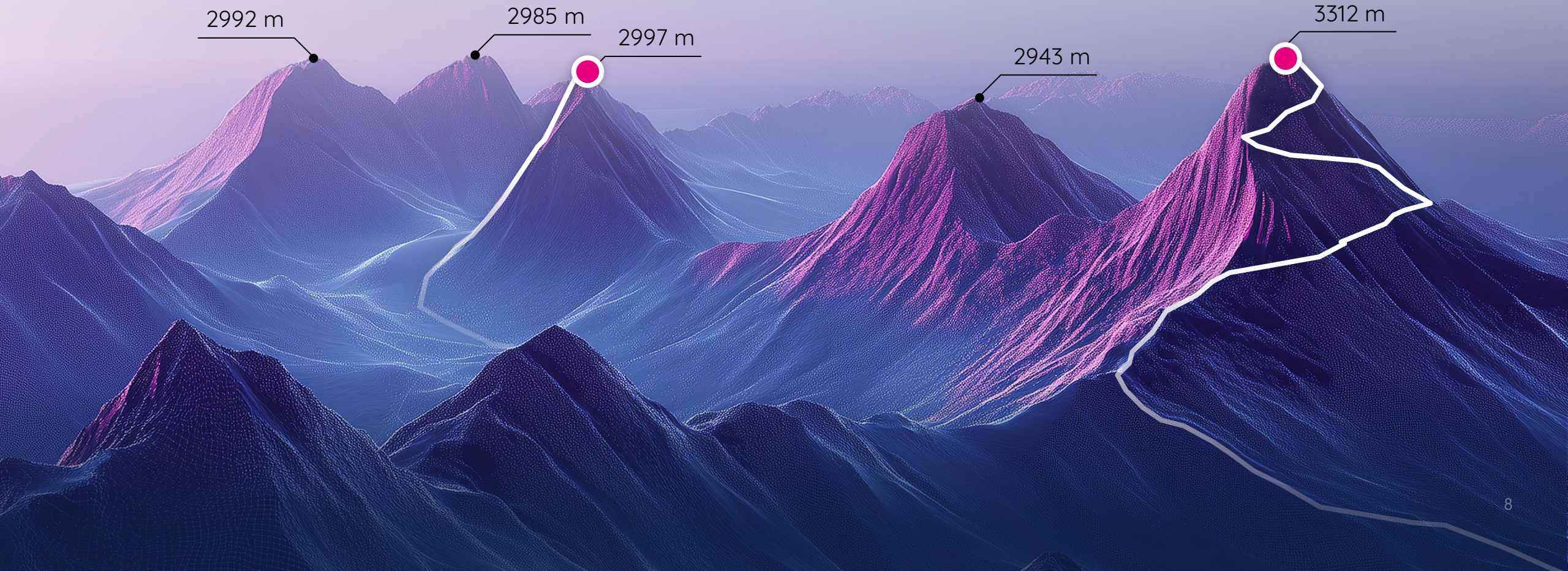


## summit 2024 max revenues

- finding one of the potential optimums
- stay within warranty conditions
- **decreasing revenues and profits due to degradation in the following years**

## summit 2024-2034 max revenues & profits

- lower degradation = higher efficiencies, higher SoH, etc. in the future
- **higher SoH, etc. = significantly more revenues in the following years**





# complexity <-> revenues <-> more profit

20MW/40MWh



maximizing  
revenues & profits  
For the Long term

Year 1 92% RTE 100% capacity	Year 1 92% RTE 100% capacity	
Year 2 90% RTE 98% capacity	Year 2 91% RTE 99% capacity	+1.94%
Year 3 88% RTE 96% capacity	Year 3 90% RTE 98% capacity	+4.3%
Year 4 86% RTE 94% capacity	Year 4 89% RTE 97% capacity	+6.6%





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Thank you