

# brave new markets

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#### enspired status

- ✓ Germany. enspired main market.
  - ✓ Belgium, Netherland, Austria. Tailoring full cross market optimization offering to each country
  - ✓ UK. Ready to go plan. Continuously monitoring, the evolution of the Wholesale market and other revenue streams
  - ✓ France. Ready to seize opportunities from changes in regulations and introduction of European programs.
  - ✓ Denmark. Collaboration with Energinet



### next countries on the roadmap

- ✓ Spain. Adapting enspired platform to OMIE. Developing solutions to offer full cross market optimization based on local requirements and regulations (ready to trade by Q3 2025)
- ✓ Japan. Adapting the enspired platform to JEPX. In the process of developing local partnerships to offer asset optimization services.





# Countries of interest within EPEX and Nord Pool exchanges

- ✓ Baltics
- ✓ Nordics
- ✓ Poland (in parallel to TGE)

Growing markets under development, aligning with the EU programs

Currently characterized by low liquidity for which enspired is designing dedicated strategies and solutions.



## Countries of interest within different exchanges

- ✓ Greece. Evaluating what is needed to adapt our platform to HENEX
- ✓ Italy. (GME). Facing local regulations and complexity + MACSE



#### Structured plan to enter new markets

- Country flexibility development, local demand, .....and your inputs
- Local Exchange
- Wholesale market structure and fundamentals (status and new integrations)
- Ancillary services market structure and fundamentals (status and new integrations)
- Local regulations
- Local products and revenue streams that could be included



# let's have a chat!



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