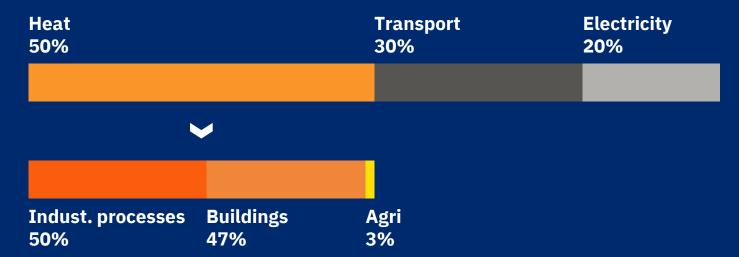
#### Thermal Energy Storage

Electrification of industrial heat



## Heat accounts for half of global energy consumption

#### Global energy demand





#### Heat generation today

89%

non-renewable heat production

40%

global CO<sub>2</sub> emissions



# THE BIG FUEL SWITCH IN GLOBAL HEAT PRODUCTION

#### **Direct Electrification**

- 1. Residential heating
- 2. Low/mid temp industrial heat

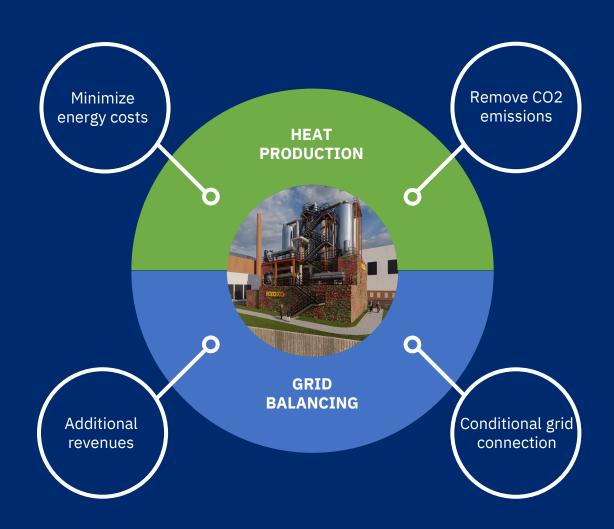
Thermal Energy Storage (TES)

#### Hydrogen/Ammonia

3. High temp industrial heat



### Heatcube – Power to Heat with Thermal Energy Storage



## Addressing two main challenges in the green transition

- Decarbonization of industrial heat
- Flexibility in the energy system

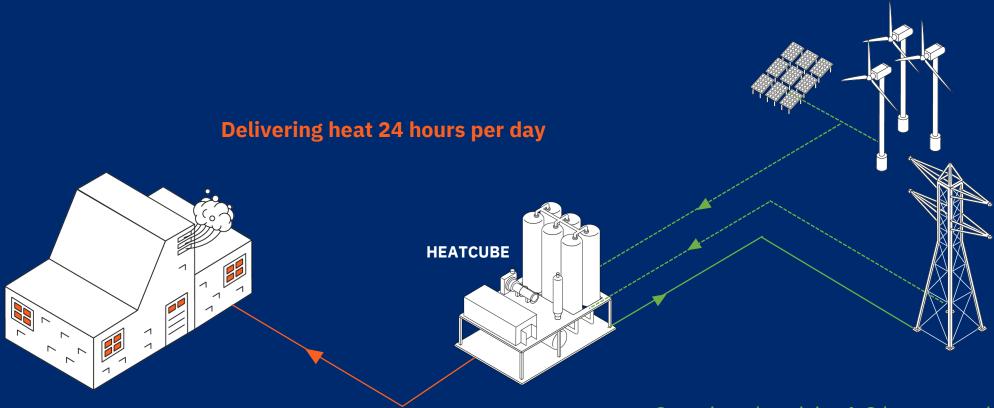


## Mid-temp heat market potential of 11,200 TWh

Representing **3,700 GW** new flexible power demand



## Electrifying industrial heat with Thermal Energy Storage



- Sourcing electricity 4-8 hours per day
- Providing ancillary services 16-24 hours per day



#### Maximize value across all power markets with TES

**Sourcing power**Wholesale Market

Optimizing cost
Wholesale /
Balancing Markets

Additional revenues

Balancing Markets

- Day Ahead auction
- Intraday auction

- Intraday continuous
- Secondary/tertiary energy
- FCR, aFRR and mFRR capacity markets



### Heatcube in Germany

Live simulation with enspired trading

#### **Heatcube at industrial site in Germany**

- Delivering steam 24/7
- o Sourcing electricity 8 hours per day
- > Power Market cross optimization
  - Day Ahead
  - Intraday continuous
  - aFRR energy
  - aFRR capacity







## Heatcube in Germany August 2024

Live simulation with enspired trading

#### August 2024

Delivering heat 24/7 – sourcing electricity 8 hours per day

- Power price in Day Ahead: 35 €/MWh
   (Base price €82)
- o Cross market optimization: -15 €/MWh









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## Thank you for the attention!

